



# HOLIDAY VACATIONS

## WE INVITE YOU & YOUR VALUED CLIENTS TO DISCOVER THE HOLIDAY ADVANTAGE

Our years of experience, professional relationships with worldwide travel suppliers, and dedication to personalized guest service assure your clients a carefree memorable vacation.



### AIRFARE INCLUDED

Tour prices include airfare from more than 100 U.S. airports, in addition to government fees, airport and departure taxes, and fuel surcharges. Holiday Vacations makes flying easy. We arrange flights, provide tickets, and monitor for schedule changes and delays.



### GUARANTEED PRICES

Tour prices are guaranteed once we receive a deposit. Any subsequent price increases by our suppliers are absorbed by Holiday Vacations.



### NO HIDDEN COSTS

Packages include all airfare, transportation, deluxe hotels, services of a professional Tour Director, many meals, baggage handling at hotels, comprehensive sightseeing, and admission to all the must-see attractions.



### \$200 DEPOSIT

A deposit of only \$200 per person confirms your client's tour reservation. The deposit is fully-refundable until final payment date. You may cancel your tour reservation at any time, and for any reason, up to the final payment date.



### PROFESSIONAL TOUR DIRECTORS

Holiday Vacations Tour Directors are the finest in the industry. As a destination specialist responsible for the efficient operation of your tour, their genuine warmth and contagious passion ensures a worry-free vacation. They're on call 24 hours a day should your clients need their assistance. Holiday Vacations Tour Directors graduate from a comprehensive training program, becoming masters of tour procedure, certified in CPR, and so much more. Your clients can count on them to handle every detail!

## QUICK FACTS

- Part of the Xanterra Travel Collection
- Providing extraordinary getaways in the Continental U.S., Alaska, Hawaii, Canada, Europe, Australia, and beyond since 1973
- Two-time recipient of Visit Anchorage's Tour Operator of the Year award
- Proud member of



### Contact our Travel Advisor Sales Desk

Phone: 888-870-5584 • Email: [traveladvisorsales@holidayvacations.com](mailto:traveladvisorsales@holidayvacations.com)  
Advisor Portal: [www.holidayvacations.com/travel-advisors/](http://www.holidayvacations.com/travel-advisors/)

### Contact Courtney Gibson

Travel Agency & Affinity Group Sales Manager  
Phone: 715-830-4317 • Email: [cgibson@holidayvacations.com](mailto:cgibson@holidayvacations.com)



## TRAVEL ADVISOR Sales Information

### COMMISSION STRUCTURE

- Full 10% on all components of our tour packages, **including air and travel insurance!**\*  
*\*Commission is not paid on any modifications to a tour package.*
- Tours advertised by Holiday Vacations with a television or radio station offer 10% commission for a maximum of 4 total travel advisor clients.
- Commissions paid approximately two weeks after client's departure.

### XANTERRA TRAVEL AGENCY REGISTRATION

- If you are a travel professional that is new to working with us we ask that you complete an online registration form and include the proper documentation. Once this information is received and verified, we will establish an agency profile and you can proceed with agency bookings.
- Proper documentation includes providing a valid ARC, IATA, TRUE, or CLIA number. Agencies must also upload a signed W-9.
- Visit [xanterra.com/partners](http://xanterra.com/partners) to access the online registration.

### GROUPS

- For additional information on booking agency groups of 10 or more, please contact **Courtney Gibson**, Travel Agency & Affinity Group Sales Manager at 715-830-4317 or [cgibson@holidayvacations.com](mailto:cgibson@holidayvacations.com).

### BOOKING PROCEDURE

- Call Holiday Vacations at 888-870-5584 and ask for the **Travel Advisor Sales Desk** Monday-Friday 8am-5pm CST.
- Check, VISA, MasterCard, Discover, American Express

### REBATING

- Holiday Vacations prohibits the promotion or advertising of any tour for a price less than the published Holiday Vacations fare. Additionally, travel advisors may not pass along their commission rebates to clients.

### BOOKING TRANSFERS

- Holiday Vacations will permit the transfer of an original booking placed by a guest directly with Holiday Vacations to a travel agency if it is prior to the tours final payment date, the request is made within two weeks of the original booking date, and the guest contacts Holiday Vacations to approve the transfer of the booking to the agency.

### CLIENT COMMUNICATION

- In exchange for receiving commission, travel advisors are responsible for providing a high degree of service, including communicating all reservation details to the client in a timely manner.
- Should a client contact us directly about a reservation, Holiday Vacations will advise the client to direct their communication to their travel advisor.

### TRAVEL ADVISOR DISCOUNT

- Full-time advisors listed on their agency's IATAN list and travel companion receive a 15% discount off the published tour price.
- Non-commissionable and no additional discounts or coupons apply.

Please call our **Travel Advisor Sales Desk** to request the discounted price.

**888-870-5584**

Monday - Friday, 8 a.m. to 5 p.m. CST



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